



Association of
Ontario **Midwives**
Delivering what matters.

Request for Proposals

Statement of Work

The AOM is seeking to secure the services of a negotiator to represent the interests of midwives in negotiations with provincial government concerning: contracts which cover compensation and working conditions for independent contractor midwives and midwives working in employee models; contracts which cover funding for services and benefits administered by the AOM on behalf of midwives; funding to improve access for Ontarians to midwifery services and to leverage midwives in primary care reform; and a memorandum of understanding regarding recognition of the AOM as the bargaining agent for Ontario-funded midwifery services as well as other procedural enhancements.

Strategic Objective

The overall strategic objective for negotiations is informed by a human rights framework which takes into account and employs a gender lens and which harnesses the [interim decision](#) of the Human Rights Tribunal of Ontario related to addressing the historic and systemic adverse gender impacts experienced by midwives.

Scope of Work

The negotiator and their resources (including legal) will work collaboratively with the negotiations team (made up of leadership appointed by the Board of Directors) to develop and implement a negotiations strategy and will act as the primary point of contact with government.

Period of Contract

Preparation for negotiations with the AOM team will take place July-September, 2019 (approximately 7 days). Negotiations will be scheduled for October-November, 2019 (approximately 18 days).

Submission Requirements

Submit a letter of interest outlining qualifications and experience to Kelly Stadelbauer, Executive Director, via email at executiveassistant@aom.on.ca by Monday June 24 at 5:00pm.